Arkansas SERFF Tracking Number: AGNY-126829414 State: State Tracking Number: EFT \$125 Filing Company: National Union Fire Insurance Company of

Pittsburgh, Pa.

AIC-08-EO-05 Company Tracking Number:

11.0000 Med Mal Sub-TOI Combinations TOI11.0 Medical Malpractice - Claims Sub-TOI:

Made/Occurrence

Product Name: Neurologists Professional Liability Insurance Program 018300000750 Neurologists Professional Liability Insurance Program/AIC-08-EO-05 Project Name/Number:

# Filing at a Glance

Company: National Union Fire Insurance Company of Pittsburgh, Pa.

Product Name: Neurologists Professional SERFF Tr Num: AGNY-126829414 State: Arkansas

Liability Insurance Program 018300000750

TOI: 11.0 Medical Malpractice - Claims SERFF Status: Closed-Filed State Tr Num: EFT \$125

Made/Occurrence

Sub-TOI: 11.0000 Med Mal Sub-TOI Co Tr Num: AIC-08-EO-05 State Status: Fees verified and

Combinations received

Filing Type: Rate/Rule Reviewer(s): Betty Montesi, Edith

Roberts, Nancy Horton

Author: Myron Harry Disposition Date: 11/16/2010 Date Submitted: 11/08/2010 Disposition Status: Filed

Effective Date Requested (New): 12/15/2010 Effective Date (New): Effective Date (Renewal):

Effective Date Requested (Renewal): 12/15/2010

State Filing Description:

## General Information

Project Name: Neurologists Professional Liability Insurance Program Status of Filing in Domicile: Project Number: AIC-08-EO-05 **Domicile Status Comments:** 

Reference Organization: Reference Number: Reference Title: Advisory Org. Circular:

Filing Status Changed: 11/16/2010

State Status Changed: 11/16/2010 Deemer Date:

Submitted By: Myron Harry Created By: Myron Harry

Corresponding Filing Tracking Number:

Filing Description:

National Union Fire Insurance Company of Pittsburgh, Pa. submits for your review and approval their Neurologists

Professional Liability Insurance Program (the "Program").

Please refer to the attached actuarial materials and manual rules for information about the rates and rules included in this submission.

Pittsburgh, Pa.

Company Tracking Number: AIC-08-EO-05

TOI: 11.0 Medical Malpractice - Claims Sub-TOI: 11.0000 Med Mal Sub-TOI Combinations

Made/Occurrence

Product Name: Neurologists Professional Liability Insurance Program 018300000750

Project Name/Number: Neurologists Professional Liability Insurance Program/AIC-08-EO-05

The forms for this Program are being submitted under separate cover.

We wish to make this filing effective on or after December 15, 2010, or the earliest date permitted by your Department.

State of Domicile: Pennsylvania

# **Company and Contact**

### **Filing Contact Information**

 Myron Harry,
 myron.harry@aig.com

 175 Water Street - 17th Floor
 212-458-7057 [Phone]

 New York, NY 10038
 212-458-7077 [FAX]

**Filing Company Information** 

National Union Fire Insurance Company of CoCode: 19445

Pittsburgh, Pa.

175 Water Street Group Code: Company Type:
New York, NY 10038 Group Name: State ID Number:

(212) 770-7000 ext. [Phone] FEIN Number: 25-0687550

-----

# Filing Fees

Fee Required? Yes
Fee Amount: \$125.00
Retaliatory? No

Fee Explanation: Rates filing - \$100.00 - Rules filing \$25.00 - Total fees \$125.00 for one Company

Per Company: No

COMPANY AMOUNT DATE PROCESSED TRANSACTION #

National Union Fire Insurance Company of \$125.00 11/08/2010 41641817

Pittsburgh, Pa.

 $Pittsburgh,\, Pa.$ 

Company Tracking Number: AIC-08-EO-05

TOI: 11.0 Medical Malpractice - Claims Sub-TOI: 11.0000 Med Mal Sub-TOI Combinations

Made/Occurrence

Product Name: Neurologists Professional Liability Insurance Program 018300000750

Project Name/Number: Neurologists Professional Liability Insurance Program/AIC-08-EO-05

# **Correspondence Summary**

## **Dispositions**

| Status | Created By    | Created On | Date Submitted |
|--------|---------------|------------|----------------|
| Filed  | Edith Roberts | 11/16/2010 | 11/16/2010     |

Pittsburgh, Pa.

Company Tracking Number: AIC-08-EO-05

TOI: 11.0 Medical Malpractice - Claims Sub-TOI: 11.0000 Med Mal Sub-TOI Combinations

Made/Occurrence

Product Name: Neurologists Professional Liability Insurance Program 018300000750

Project Name/Number: Neurologists Professional Liability Insurance Program/AIC-08-EO-05

# **Disposition**

Disposition Date: 11/16/2010

Effective Date (New):

Effective Date (Renewal):

Status: Filed Comment:

Rate data does NOT apply to filing.

Pittsburgh, Pa.

Company Tracking Number: AIC-08-EO-05

TOI: 11.0 Medical Malpractice - Claims Sub-TOI: 11.0000 Med Mal Sub-TOI Combinations

Made/Occurrence

Product Name: Neurologists Professional Liability Insurance Program 018300000750

Project Name/Number: Neurologists Professional Liability Insurance Program/AIC-08-EO-05

| Schedule            | Schedule Item                        | Schedule Item Status | <b>Public Access</b> |
|---------------------|--------------------------------------|----------------------|----------------------|
| Supporting Document | Form MMPCS                           | Filed                | Yes                  |
| Supporting Document | Form PROMAL                          | Filed                | Yes                  |
| Supporting Document | Form PRONOT                          | Filed                | Yes                  |
| Supporting Document | NAIC loss cost data entry document   | Filed                | Yes                  |
| Supporting Document | NAIC Loss Cost Filing Forms (all P&C | Filed                | Yes                  |
|                     | lines)                               |                      |                      |
| Supporting Document | Explanatory Memorandum and Actuarial | Filed                | Yes                  |
|                     | Exhs.                                |                      |                      |
| Rate                | Base Rate page                       | Filed                | Yes                  |
| Rate                | Manual Rules                         | Filed                | Yes                  |

Pittsburgh, Pa.

Company Tracking Number: AIC-08-EO-05

TOI: 11.0 Medical Malpractice - Claims Sub-TOI: 11.0000 Med Mal Sub-TOI Combinations

Made/Occurrence

Product Name: Neurologists Professional Liability Insurance Program 018300000750

Project Name/Number: Neurologists Professional Liability Insurance Program/AIC-08-EO-05

# Rate/Rule Schedule

Schedule Item Exhibit Name: Rule # or Page Rate Action Previous State Filing Attachments
Status: #: Number:

Filed 11/16/2010 Base Rate page Page 1 of 1 New AR Base Rate Page.pdf

Filed 11/16/2010 Manual Rules Pages 1 to 9 New Manual Rules (6-09) -

NUFIC.pdf

# NATIONAL UNION FIRE INSURANCE COMPANY OF PITTSBURGH, PA. NEUROLOGISTS PROFESSIONAL LIABILITY PROGRAM ARKANSAS

| 1  | Base Rat | e: |
|----|----------|----|
| 1. | Dago Ha  |    |

Base rate is per neurologists for \$1,000,000/\$3,000,000 of Mature Claims Made coverage with Pre-Paid Tail Coverage.

|      | Base rate is per neurologists for \$1,000,000/\$3,000,000 of Mature |                     |                       |
|------|---------------------------------------------------------------------|---------------------|-----------------------|
|      |                                                                     | Class 1             | Class 2               |
|      |                                                                     | Neurology including | Neurology including   |
|      |                                                                     | Child - No Surgery  | Child - Minor Surgery |
|      |                                                                     | (80261)             | (80288)               |
|      |                                                                     | \$7,558             | \$11,089              |
| II.  | Increased Limits Factors:                                           |                     |                       |
|      | Apply the applicable increased limits factor to the base rate.      |                     |                       |
|      | Limit of Liability                                                  | <u>ILF</u>          | ILF                   |
|      | \$100,000/\$300,000                                                 | 0.673               | 0 <del>.67</del> 3    |
|      | \$200,000/\$600,000                                                 | 0.746               | 0.746                 |
|      | \$250,000/\$750,000                                                 | 0.772               | 0.772                 |
|      | \$300,000/\$900,000                                                 | 0.797               | 0.797                 |
|      | \$400,000/\$1,200,000                                               | 0.847               | 0.847                 |
|      | \$500,000/\$1,500,000                                               | 0.946               | 0.946                 |
|      | \$1,000,000/\$3,000,000                                             | 1.000               | 1.000                 |
|      | \$2,000,000/\$6,000,000                                             | 1.280               | 1.280                 |
| III. | Claims-Made Step Factor (% of Claims-Made w/ pre-paid tail prem     | ium):               | •                     |
|      | Number of years Claim-Made coverage.                                |                     |                       |
|      | First Year                                                          | 0.35                | 0.35                  |
|      | Second Year                                                         | 0.65                | 0.65                  |
|      | Third Year                                                          | 0.85                | 0.85                  |
|      | Fourth Year                                                         | 0.95                | 0.95                  |
|      | Fifth Year and Thereafter                                           | 1.00`               | 1.00                  |
| IV.  | Extended Reporting Claims Endorsement:                              |                     |                       |
|      | % of mature Claims-Made Premium.                                    |                     |                       |
|      | First Year                                                          | 0.65                | 0.65                  |
|      | Second Year                                                         | 1.15                | 1.15                  |
|      | Third Year                                                          | 1.50                | 1.50                  |
|      | Fourth Year                                                         | 1.70                | 1.70                  |
|      | Fifth Year and Thereafter                                           | 1.85                | 1.85                  |

# Rule 1. Rating Profile Items

The First, Second, and Third Year in Practice credits include military. The discount applies to the first, second, or third year immediately following the completion of residency or fellowship, or discharge from the military, regardless of interruption of time. A member may receive the FYIP, SYIP, TYIP only once.

If both an active part-time credit and an active FYIP, SYIP, TYIP credit are among the rating profile items, the higher credit of the two shall apply.

The Moonlighting credit cannot be combined with a part-time credit.

The PRMS Risk Management Seminar discount cannot be combined with the Other Risk Management Seminar discount.

The current listing of Rating Profile Items (Program discounts, surcharges, credits & debits), is as follows:

| First Year in Practice                          | 50%Credit             |
|-------------------------------------------------|-----------------------|
| Second Year in Practice                         | 25%Credit             |
| Third Year in Practice                          | 25%Credit             |
| Moonlighting                                    | 50%Credit             |
| Part-Time Practice (20 Hours or Less)           | 50% Credit            |
| <b>Experience &amp; Schedule Rating Program</b> | See separate sections |
| Completion of Risk Management Seminar: PRMS or  | 10%Credit             |
| Other                                           | 5%Credit              |
| American Academy of Neurology Membership        | 5% Credit             |
| Loss Free Credit                                | See separate section  |
|                                                 |                       |

Ed. (6-09) Page 1 of 9

| Rule 2. | Vicarious Liability |
|---------|---------------------|
|         |                     |

The additional premium for vicarious liability coverage is determined as follows:

### **VICARIOUS LIABILITY**

Additional Premium for Shared Limit (Policy Coverage A)

Note: Shared limits not available in: IN, KS, LA, PA, and WI

| No. of Employees/Independent Contractors | Percent of final individual modified premium |
|------------------------------------------|----------------------------------------------|
| 1-3                                      | 5%                                           |
| 4-10                                     | 15%                                          |
| 11-25                                    | 25%                                          |
| Over 25                                  | 100%                                         |
|                                          |                                              |
|                                          |                                              |

# VICARIOUS LIABILITY Additional Premium for Separate Limit (Policy Coverage B)

| No. of Employees/Independent Contractors | Percent of final individual modified premium |
|------------------------------------------|----------------------------------------------|
| 0-3                                      | 10%                                          |
| 4-10                                     | 25%                                          |
| 11-25                                    | 50%                                          |
| Over 25                                  | 100%                                         |
| Over 25                                  | 100%                                         |

| Rule 3. | <b>Premium Rounding</b> |
|---------|-------------------------|
|         |                         |

All premiums shall be rounded to the nearest whole dollar. Amounts that are less than 50 cents shall be dropped. Increase amounts that are 50 cents or more to the next whole dollar.

Rounding procedures to be followed are taken from the Insurance Service Office, Inc. rules.

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**RATES:** Round rates, factors and multipliers after the final calculation to three decimal places. Five-tenths or more of a mill shall be considered one mill, e.g., .1245 = .125

**PREMIUM:** Round the premium for each coverage for which a separate premium is calculated to the nearest whole dollar. Round a premium involving \$.50 or over the next higher whole dollar.

## Rule 4. Maximum 50% Credit

Maximum 50% credit (discount) applies subject to the following exclusions:

Experience factor is not included Schedule factor is not included Risk Management Seminar factor is not included American Academy of Neurology Membership is not included Loss Free Credit is not included

# Rule 5. Prior Acts Endorsement

The following rating is used when a member converts the claims-made policy to either an occurrence or claims-made with prepaid tail policy (whichever is applicable) and does not purchase the extended reporting endorsement from the prior carrier. The Prior Acts Endorsement will be effective the inception date of The Neurologists' Program occurrence or claims-made with pre-paid tail policy and will cover claims reported after the termination date of the prior claims-made policy for incidents that occurred between the retroactive date and termination date of the prior claims-made policy.

This rating will also be used in situations where the member's most recent previous carrier was The Neurologists' Program and for some reason the member allowed the prior claims-made policy to lapse. The lapsed period cannot exceed one year and must meet acceptable underwriting criteria.

| 1 <sup>st</sup> year in CLAIMS MADE Coverage           | 70% of Occ or CM w/PPT Premium  |
|--------------------------------------------------------|---------------------------------|
| 2 <sup>nd</sup> year in CLAIMS MADE Coverage           | 110% of Occ or CM w/PPT Premium |
| 3 <sup>rd</sup> year in CLAIMS MADE Coverage           | 135% of Occ or CM w/PPT Premium |
| 4 <sup>th</sup> year in CLAIMS MADE Coverage           | 145% of Occ or CM w/PPT Premium |
| 5 <sup>th</sup> year and after in CLAIMS MADE Coverage | 160% of Occ or CM w/PPT Premium |

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## **Rule 6.** Experience and Schedule Rating Guidelines

The following Experience Rating Guidelines applies:

## Severity -

(Use last five-year experience period prior to renewal application)

Indemnity payment \$30,000 to \$50,000 10% per claim Indemnity payment \$50,001 to \$99,999 20% per claim

Open or closed claim with Indemnity payment

or reserve \$100,000 or more 30% per claim plus 10% each

\$50,000 increment above

\$100,000

**Frequency** (Open and Closed claims with incurred and/or reserved indemnity and expenses totaling \$10,000 and above).

Two claims reported within any 12-month period in

last three years. 25% each claim

Three claims reported within last five years. 50% each claim

**Liability** (Open and closed claims within last 5 years)

a. Deviation from standard of care
 b. Non-cooperation with policy conditions
 50%-non-renewal

c. Undue familiarity

Insured admission non-renewal Settlement by carrier and/or insured non-renewal

#### **Schedule rating characteristics**

The following schedule rating criteria can be used to establish the adjusted annual premium per participant:

Refer to the following, which discusses the underwriting intention for considering risk characteristics not otherwise contemplated in the base rate.

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The rating schedule is intended to create an overall risk profile of the insured. Multiple characteristics should be weighted and evaluated based on measurable statistics, (i.e. practice time, number of patients, length of training or experience or lack thereof, etc). This program is mandatory and to be administered consistently with each insured or prospective insured.

### MODIFICATION FACTORS

### RANGE OF MODIFICATIONS - Credit/Debit

1. Claims Management

+/-25%

- Internal Review Procedures
- Commitment to Loss Prevention
- Incident/Claim Reporting Procedures
- Other Claims Management Characteristics

## 2. Risk Management

 $\pm /-25\%$ 

- Credentialing/Peer Review
- Medical Record/Consent Form Documentation
- Quality Assurance Procedures
- Employee Selection, Training and Supervision
- Other Risk Management Characteristics

3. General Factors +/-25%

- Practice Location
- Hospital or Facility Affiliation
- Patient Volume
- Relative Practice Characteristics
- Practice Management
- Risks not Otherwise Contemplated in Base Rate

Total adjustment for all items combined cannot exceed +/- 25%.

## Rule 7. Group Accounts

### **Eligibility**

The medical groups that will be considered for Coverage B of the policy will be professional corporations, partnerships, or associations owned and operated by neurologists.

### **Rates**

Each neurologist insured will be rated in accordance with the individual program rules and rates.

Individual coverage for other healthcare professionals covered in a group policy will be rated as a factor of the mature claims made or occurrence rate of a neurologist (class code 80261) rate for that rating area.

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Vicarious liability coverage for the medical group for employed or contracted healthcare providers not insured under the policy will be priced at 10% of the otherwise applicable premium rate (including discounts).

Medical group premium will be priced based on the following:

| Number of                              | Percentage of                        |
|----------------------------------------|--------------------------------------|
| <u>Insured employees/contractors</u> . | <b>Insured Neurologist Base Rate</b> |
| 2-5                                    | 10%                                  |
| 6-10                                   | 15%                                  |
| 11-20                                  | 20%                                  |
| over 20                                | 25%                                  |

The sum of the individuals, medical group and vicarious liability premium will determine the total premium of the medical group.

Insureds can share the limit of liability of the medical group.

The base rate for each insured sharing the limit with the group entity will be reduced by 10% when the total number of insured neurologists in the group exceeds 5 on an annual basis.

The base rate for each insured sharing the limit with the group entity will be reduced by 5% when the total number of insured neurologists in the group is 5 or less on an annual basis.

## **Limits of Liability**

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Refer to policy Limits of Liability Section, Coverage A and Coverage B for application of limits for individual insureds, medical corporations, partnerships, and associations. Refer to the rate schedule for the applicable limits for each state.

#### Claims-Made

The retroactive date can be advanced only at the request or with the written acknowledgment of the insured.

### **Group Vicarious Liability Surcharge Endorsement**

If a scheduled insured under the group policy terminates coverage and does not elect to purchase the extended reporting endorsement, the group premium will be surcharged 10% of the quoted ERP premium. The surcharge is applicable as a result of the vicarious liability exposure to the group for the professional services rendered by the insured while working on behalf of the group. The surcharge will be waived if the cancelled insured provides proof of prior acts coverage from the new carrier for the period insured under the group policy.

## **Outside Medical Group Practice Activity**

Coverage will be considered for an insured that has a medical practice outside the scope of his/her affiliation with the medical group. The outside practice is subject to underwriting and if accepted will be rated in accordance with the medical specialty rate and total practice hours applicable to all practice activities for which coverage has been provided.

# Rule 8. Locum Tenens

A Locum Tenens ("hold the place of") works in place of a Named Insured or Additional Named Insured, never at the same time. The Locum Tenens doctor must be underwritten in the same specialty classification as the Named Insured or Additional Named Insured. The program will allow Locum Tenens coverage for a maximum total of 45 days each policy year.

There is no charge for this coverage.

# Rule 9. Suspension of Insurance

An insured may request suspension of insurance, due to disability or to accommodate a sabbatical leave of training. The insured will not be covered for claims or suits which arise based on an occurrence within the period of suspension. The insured is entitled to report claims during the period of suspension which arise from occurrences when the policy was in force and not on suspense.

Suspension may be secured for a minimum period of 90 consecutive days and for a maximum of one year. This option is allowed only once every four years except for reason of disability.

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Billing for the current quarter(s) is suppressed, and a refund for the quarter(s) or remainder of quarter(s) affected is made to the insured.

Charge 25% of the claims-made rate.

# Rule 10. Policy Minimum Premium

A minimum annual premium of \$2000.00 will be applied for any one policy with limits of \$1,000,000/\$3,000,000 or lower.

A minimum annual premium of \$4000.00 will be applied for any one policy with limits of \$2,000,000/\$6,000,000.

# Rule 11. Loss Free Credit

To qualify for the Loss Free Credit, the named insured must have been practicing at least five (5) years after completion of a residency or fellowship training program and cannot have any open claim(s) with an indemnity reserve more than \$25,000.

A ten percent credit is available if the Named Insured Neurologist has not had any claim(s) with more than \$10,000 of indemnity payments and loss adjustment expenses more than \$15,000 paid during the previous five (5) years.

A five percent credit is available if the Named Insured Neurologist has not had any claim(s) with more than \$10,000 of indemnity payments and loss adjustment expenses of \$15,001 to \$25,000 paid during the previous five (5) years.

# Rule 12. | Tail Coverage (Extended Reporting Period)

Tail pricing is calculated by applying the factor shown below that corresponds with the Number of Years written under a Claims Made contract to the mature Claims Made premium.

| First Year                | 0.65 |
|---------------------------|------|
| Second Year               | 1.15 |
| Third Year                | 1.50 |
| Fourth Year               | 1.70 |
| Fifth Year and Thereafter | 1.85 |

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All discounts, surcharges, credits, & debits applied to the Primary Coverage must be applied to the calculation of the Tail premium as well.

### FREE TAIL COVERAGE

Tail coverage is free in the event of DEATH or PERMANENT DISABILITY, or when a member reaches age 55 or older and has been insured under a Claims-Made contract with the insurer for at least 5 consecutive years immediately prior to permanent retirement.

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Pittsburgh, Pa.

Company Tracking Number: AIC-08-EO-05

TOI: 11.0 Medical Malpractice - Claims Sub-TOI: 11.0000 Med Mal Sub-TOI Combinations

Made/Occurrence

Product Name: Neurologists Professional Liability Insurance Program 018300000750

Project Name/Number: Neurologists Professional Liability Insurance Program/AIC-08-EO-05

# **Supporting Document Schedules**

Item Status: Status

Date:

Satisfied - Item: Form MMPCS Filed 11/16/2010

**Comments:** 

Attached please find a MedMal Premium Survey form.

Please note - this is a new Program.

**Attachment:** 

MedMal Premium Compariosn Survey.pdf

Item Status: Status

Date:

Bypassed - Item: Form PROMAL Filed 11/16/2010

Bypass Reason: N/A

Comments:

Item Status: Status

Date:

Bypassed - Item: Form PRONOT Filed 11/16/2010

Bypass Reason: N/A

Comments:

Item Status: Status

Date:

Satisfied - Item: NAIC loss cost data entry document Filed 11/16/2010

Comments:

Attached please find a NAIC - Loss cost Data Entry Form.

Attachment:

PC RLC Form - Neurology - AR - 10-2010.pdf

SERFF Tracking Number: AGNY-126829414 State: Arkansas

Filing Company: National Union Fire Insurance Company of State Tracking Number: EFT \$125

Pittsburgh, Pa.

Company Tracking Number: AIC-08-EO-05

TOI: 11.0 Medical Malpractice - Claims Sub-TOI: 11.0000 Med Mal Sub-TOI Combinations

Made/Occurrence

Product Name: Neurologists Professional Liability Insurance Program 018300000750

Project Name/Number: Neurologists Professional Liability Insurance Program/AIC-08-EO-05

Item Status: Status

Date:

Bypassed - Item: NAIC Loss Cost Filing Forms (all Filed 11/16/2010

P&C lines)

Bypass Reason: N/A

Comments:

Item Status: Status

Date:

Satisfied - Item: Explanatory Memorandum and Filed 11/16/2010

Actuarial Exhs.

Comments:

Attached please find an Explanatory Memorandum and Actuarial Exhibits.

Attachment:

Explanatory Memo & Actuarial Exhs.pdf

#### **Malpractice Premium Comparision Survey Form FORM MMPCS - last modified August, 2005** USE THE APPROPRIATE FORM BELOW - IF NOT APPLICABLE, LEAVE BLANK 012-19445 **NAIC Number:** Company Name: National Union Fire Insurance Company of Pittsburgh, Pa. **Contact Person:** Myron Harry Telephone No.: (212) 458 7057 **Email Address:** myron.harry@chartisinsurance.com **Effective Date:** Submit to: Arkansas Insurance Department 1200 West Third Street Little Rock, AR 72201-1904 501-371-2800 Telephone: Email as an attachment tcinsurance.pnc@arkansas.gov You may also attach to a SERFF filing or submit on a cdr disk **Physicians Base Rate** Hospital Clinic **Private** At 500,000/1,000,000 **Discounts and Surcharges Emergency Room** Surgery Delivery Claims Free Over 5 years Experience Other: **Dental Base Rate Dentist Orthodontist Oral Surgeons** At 100,000/300,000 **Discounts and Surcharges** Claims Free 5 years Experience Surgery Other:

# NAIC LOSS COST DATA ENTRY DOCUMENT

| 1. T    | his fil | ing transr | nittal is pa   | art of Com     | npany Tracking         | #                              |                     |          |                        |                           | AIC-0    | 8-EO-05                             |       |                        |
|---------|---------|------------|----------------|----------------|------------------------|--------------------------------|---------------------|----------|------------------------|---------------------------|----------|-------------------------------------|-------|------------------------|
|         |         |            |                |                | organization lo        | ess cost filing, g<br>g Number | ive name            |          |                        |                           |          |                                     |       |                        |
|         |         |            |                | Con            | mpany Name             |                                |                     |          |                        | Com                       | nnany l  | NAIC Number                         |       |                        |
| 3. A    |         | Nationa    | al Union       |                | · · ·                  | y of Pittsburg                 | h Pa                | B.       |                        | 0011                      | Ιραιτή   | 19445                               |       |                        |
| 3.   7  | ١.      | Itatione   |                | 1 110 111301   | ance Compan            | iy or i ittsburg               | π, τ α.             | υ.       |                        |                           |          | 13443                               |       |                        |
|         |         | Product    | Coding M       | latrix Line    | of Business (i.        | e., Type of Insu               | ırance)             | Produ    | uct Coding Ma          | atrix Line of Insu        | rance (  | (i.e., Sub-type of Insur            | ance) |                        |
| 4. A    | ١.      |            |                | Medic          | al Malpractice         | •                              |                     | B.       |                        |                           |          | N/A                                 |       |                        |
|         |         |            |                |                |                        |                                |                     |          |                        |                           |          |                                     |       |                        |
| 5.      | (A)     |            |                |                |                        | <del></del>                    |                     |          |                        | FOR LOSS COS              | TS ON    | ΙΥ                                  |       |                        |
|         | (71)    |            | (E             | 3)             | (C)                    | (D)                            | )                   |          | (E)                    | (F)                       | 10 014   | (G)                                 |       | (H)                    |
|         | VERA    |            | Indica         |                | Requested              |                                |                     |          | Loss Cost              | Selecte                   | -        | Expense                             |       | Current                |
| (See    | Instru  | ctions)    | % R<br>Level C | Rate           | % Rate<br>Level Change | Exped<br>Loss F                |                     |          | Modification<br>Factor | Loss Co<br>Multiplie      |          | Constant<br>(If Applicable)         |       | ss Cost<br>ultiplier   |
| No      | urolog  | nioto      | Lever C        | riarige        | Level Change           | LUSS P                         | Nalio .             |          | racioi                 | iviuitipiie               | 31       | (II Applicable)                     | IVI   | лириег                 |
|         |         | Liability  |                |                |                        |                                |                     |          |                        |                           |          |                                     |       |                        |
|         | rogra   | •          | New Pr         | rogram         |                        |                                |                     |          |                        |                           |          |                                     |       |                        |
|         |         |            |                |                |                        |                                |                     |          |                        |                           |          |                                     |       |                        |
|         |         |            |                |                |                        |                                |                     |          |                        |                           |          |                                     |       |                        |
|         |         |            |                |                |                        |                                |                     |          |                        |                           |          |                                     |       |                        |
|         |         |            |                |                |                        |                                |                     |          |                        |                           |          |                                     |       | -                      |
| TOTAL C |         | ALL        | New Pr         | rogram         | 0.00%                  |                                |                     |          |                        |                           |          |                                     |       |                        |
| 6.      |         | 5 Year     | History        | F              | Rate Change His        | story                          |                     |          |                        |                           | 7.       |                                     |       |                        |
| Ye      | ar      |            | y Count        | % of<br>Change | Effective              | State Earned<br>Premium (000)  | Incurre<br>Losses ( |          | State Loss<br>Ratio    | Countrywide<br>Loss Ratio |          | Expense Constar                     | nts   | Selected<br>Provisions |
| 200     |         | New F      | Program        |                |                        |                                |                     |          |                        |                           |          | Total Production Expens             | e     | 25.1%                  |
| 200     |         |            |                |                |                        |                                |                     |          |                        |                           |          | General Expense                     |       | 2.8%                   |
| 200     |         |            |                |                | -                      |                                |                     |          |                        |                           |          | Taxes, License & Fees               |       | 2.6%                   |
| 200     |         |            |                |                | + +                    |                                |                     |          |                        |                           |          | Underwriting Profit & Contingencies |       | -14.5%                 |
| 200     | 0.9     |            |                |                | + +                    |                                |                     |          |                        |                           |          | Other (explain)                     |       | 0.0%                   |
|         |         |            |                |                | + +                    |                                |                     |          |                        |                           |          | TOTAL                               |       | 16.0%                  |
| 8.      | N       | Apply      | Loss Cos       | t Factors t    | to Future filings      | ? (Y or N)                     |                     |          |                        |                           | <u> </u> |                                     |       |                        |
|         | N/A     |            |                |                |                        | ny Insured (%).                | •                   |          | ,                      | New Progra                |          |                                     |       | _                      |
| 10.     | N/A     | Estima     | ted Maxi       | mum Rate       | Decrease for           | any Insured (%                 | ). Territory        | / (if ap | oplicable):            | New Progra                | m        |                                     |       | _                      |

# NATIONAL UNION FIRE INSURANCE COMPANY OF PITTSBURGH, Pa. NEUROLOGISTS PROFESSIONAL LIABILITY PROGRAM

### Explanatory Memorandum ARKANSAS

National Union Fire Insurance Company of Pittsburgh, Pa. is proposing to offer Medical Malpractice coverage to Neurologists. The proposed mature base rate, class relativites and territorial relativities are the same as those in use by a competitor in the state. The proposed increased limits factors, claims made step factors, and extended reporting period factors are the same as those in use by an affiliate program offering similar coverage to the Psychiatrists.

#### **EXHIBIT 1: DERIVATION OF BASE RATE**

The proposed mature claims made rates for this coverage are based on those in use by State Volunteer Mutual Insurance Company. The pure premium was extracted from the competitors rate. An offset was applied to the indicated pure premium to account for differences in the competitor's increased limit and step factors and those being proposed for National Union.

National Union's proposed expenses were then loaded into the indicated pure premium. The proposed mature claims made rate was judgmentally selected to be the same as the competitor.

# EXHIBIT 1B: CLAIMS MADE STEP FACTOR/INCREASED LIMIT FACTOR ADJUSTMENT

The indicated pure premium has been adjusted due to account for differences in the competitor's increased limit and step factors and those proposed for National Union. The weighted average step factor and weighted average increased limit factor differentials are applied to the indicated pure premium (Exhibit 1 (6)).

### EXHIBIT 2: EXPENSE PROVISIONS AND DETERMINATION OF EXPECTED LOSS RATIO

Expense provisions are based on the Medical Malpractice expenses found for American Home/ National Union Group in the Insurance Expense Exhibit. The commission expense is program specific. The expected loss & lae ratio is the complement of the total expenses and profit load. The profit & contingency factor has been calculated based on a target rate of return on equity of 15.0%.

#### **EXHIBIT 3: INVESTMENT INCOME EXHIBITS**

The investment income exhibits are based on American Home/ National Union Group's Annual Statement experience and incorporate the medical malpractice premium and program expense provisions to determine an indicated investment income offset. The calendar year method was used to determine investment income.

# NATIONAL UNION FIRE INSURANCE COMPANY OF PITTSBURGH, Pa. NEUROLOGISTS PROFESSIONAL LIABILITY PROGRAM ARKANSAS

# DERIVATION OF CLASS 1/TERRITORY 1 MATURE CLAIMS MADE BASE RATE

| 1)  | State Volunteer Mutual Insurance Company's Base Ra                                                                                                                                 | te                                                     | \$7,558 |
|-----|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------|---------|
| 2)  | State Volunteer Mutual Insurance Company's Expected                                                                                                                                | Loss & LAE Ratio (Variable Expense)                    | 85.70%  |
| 3)  | State Volunteer Mutual Insurance Company's Discount                                                                                                                                | Factor                                                 | 0.865   |
| 4)  | State Volunteer Mutual Insurance Company's Indicated                                                                                                                               | Variable Pure Premium {[(1) X (2)]/ (3)}               | \$7,488 |
| 5)  | State Volunteer Mutual Insurance Company's Fixed Exp                                                                                                                               | pense per policy                                       | \$979   |
| 6)  | Indicated Pure Premium {(4) - (5)}                                                                                                                                                 |                                                        | \$6,509 |
| 7)  | NUFIC's Claims Made Step Factor/Increased Limit Fac                                                                                                                                | tor Adjustment (see Exh. 1B)                           | 0.980   |
| 8)  | NUFIC's Expected Loss & LAE Ratio Commission & Brokerage Other Acquisitions General Expenses Taxes, Licenses & Fees Profit & Contingencies (reflecting inv. income) Total Expenses | 16.50%<br>8.58%<br>2.80%<br>2.57%<br>-14.45%<br>16.00% | 84.00%  |
| 9)  | NUFIC's Indicated Base Rate {(6) / [(7) x (8)]}                                                                                                                                    |                                                        | \$7,909 |
| 10) | NUFIC's Selected Mature Base Rate                                                                                                                                                  |                                                        | \$7,558 |

NATIONAL UNION FIRE INSURANCE COMPANY OF PITTSBURGH, Pa. NEUROLOGISTS PROFESSIONAL LIABILITY PROGRAM ARKANSAS

Claims Made Step Factor/Increased Limit Factor Adjustment

|        |                              |                 |                     | \<br> <br>  | _<br>8             | %                   |       |                   |               | _                 |                      |                                         |                                  | 76.            | _                                | 8                        |                          | +                             | % CC ? |
|--------|------------------------------|-----------------|---------------------|-------------|--------------------|---------------------|-------|-------------------|---------------|-------------------|----------------------|-----------------------------------------|----------------------------------|----------------|----------------------------------|--------------------------|--------------------------|-------------------------------|--------|
|        |                              | Lines by CW     | %                   | Č           | 5                  | 0.53%               | Č     | 0.0               | 0 03          | }                 | ŏ                    |                                         | 40.0                             | 72.83          | 2                                | α                        |                          | 100.00%                       | 5      |
|        |                              | 71              | (NU/SV-1)-%         | ,9CU U      | 6,20.0             | 0.11%               |       |                   | ı             |                   |                      | 9                                       | 0/16/0                           | %000           | ~~~~                             | •                        | 201.00                   | 02.50%                        | 0.003% |
| Aros 1 | 9                            | Wature          | 2                   | 5.087       | ,                  | 5,638               | 2002  | 0,00              | 6.024         |                   | 5,40Z                | 7 150                                   | 0011                             | 7 558          |                                  | 9.674                    |                          |                               |        |
|        |                              |                 | <u>ک</u>            | 3 968       |                    | 4,686               |       |                   | •             |                   |                      | 21.1                                    | 100                              | 7.558          |                                  |                          |                          |                               |        |
|        |                              |                 | (NU/SV-1)*%         | %20.0       |                    | 0.09%               | ,     | 1                 | •             |                   |                      | 0.75%                                   | 20::0                            | -1.53%         |                                  |                          | 40 50%                   | 12.30%<br>-0 08%              | 2      |
| Area 1 | V 2007                       | 3               | NO                  | 4.832       |                    | 2,350               | 5 543 | 2                 | 5,723         | 0                 | 700,0                | 6 792                                   |                                  | 7.180          |                                  | 50                       |                          |                               |        |
|        |                              | i               | 25                  | 3.849       | 4                  | 4,040<br>0          | ٠     |                   | •             |                   | •                    | 6.122                                   | •                                | 7,332          |                                  |                          |                          |                               | i      |
|        |                              | China Maria     | %-(I-\S\/\O\)       | 0.01%       | 200                | 0.00%               |       |                   | ,             |                   | 1                    | 0.20%                                   |                                  | -6.71%         |                                  |                          | 12 50%                   | -0.81%                        |        |
| Area 1 | Vear 2                       |                 | NO.                 | 4,324       | 202 F              | 7                   | 4.960 |                   | 5,120         | 777               | -                    | 6.077                                   |                                  | 6,424          | 0000                             | 0,240                    |                          |                               |        |
|        |                              | č               | ٨                   | 3,710       | C00 F              | 7<br>7<br>7         |       |                   |               |                   |                      | 5.901                                   |                                  | 200            |                                  |                          |                          |                               |        |
|        |                              | /SIL1/C1/ 41*0/ | % (1-AC/ON)         | 0.00%       | %PO 0-             | 2                   |       |                   |               |                   |                      | -0.92%                                  | 1 000                            | -17.38%        |                                  | ,                        | %00.0                    | 0.00%                         |        |
| Area 1 | Year 1                       | Ž               |                     | 3,306       | 3,664              | 100                 | 5,733 | 9                 | 0,0<br>0      | 4.161             |                      | 4,64                                    | 0.00                             | ν,<br>10<br>10 | 6 288                            | ,                        |                          |                               |        |
|        |                              | 20              |                     | 5,5/3       | 3 983              | }                   |       |                   | •             |                   |                      | 5,00                                    | 2010                             | 0,440          |                                  |                          |                          |                               |        |
|        |                              | %*(1-/S/HN)     | /0000               | 0.00%       | %10.0              |                     | •     | •                 |               |                   | 2000                 | 5,50,0                                  | 12 740/                          | 0/+1:01        |                                  | 1                        | 12.50%                   | -1.78%                        |        |
| Area   | Year                         | 2               | 1 700               | 0,          | 1.973              | 0.00                | 1,    | 400               |               | 2,24              | 000                  | 7,005                                   | 2 64E                            | ,              | 3386                             | 1                        |                          |                               |        |
|        |                              | ò               | 302                 | 5,          | 2,015              |                     |       | ,                 |               | ,                 | 2714                 | t                                       | 3.050                            | ,              | •                                |                          |                          | 31LF                          |        |
|        | NO S CIASS I = 5V'S CIASS 1G | Limits          | \$100,000/\$300,000 | 200,000,000 | 9200,000/\$600,000 | \$250.000/\$750.000 |       | 8500,000/8900,000 | 000 000 10000 | 000,002,18000,004 | 5500 000/\$1 500 000 | 000000000000000000000000000000000000000 | \$1,000,000 <b>\</b> \$3,000,000 |                | \$2,000,000 <b>\</b> \$6,000,000 | the feet Other Parade at | regills for otep ractors | Avg Step Factor and WTD Avg I |        |

|                               |       | Area 1 |                |       | Area 1 |                      |        | Area 1 | _           |          | Area 1 | _           |         | Aron 1  |              |                                        |
|-------------------------------|-------|--------|----------------|-------|--------|----------------------|--------|--------|-------------|----------|--------|-------------|---------|---------|--------------|----------------------------------------|
| NU's Class 2 = SV's Class 2A  |       | Year 0 |                | •     | Year 1 |                      |        | Year   |             |          | Vear   |             |         | Motor   |              | 1                                      |
| SI,E                          | 70.   | IN     | /NI I/CV 43*0/ | ò     | 1114   | /04/ - / (O/) - (A/) | L      |        | 1           |          |        | ŀ           |         | INIGINI |              |                                        |
|                               | 5     |        | % (1-AS/ON)    | 6     | 2      | %-(L-XS/ON)          |        | 2      | (NU/SV-1)*% | <u>ک</u> | 2      | (NU/SV-1)*% | ò       | ž       | %*(I-/S/IIN) | 8                                      |
| 000,000/\$300,000             | 2,503 | 2,612  | %00.0          | 4.949 | 4.851  | %000                 |        | 6 343  |             | E 6.17   | 4 000  | ,000        | 200     | ,       | 1            |                                        |
| 作りつ つつつきゅうし ひつつ               | CLC   |        |                | ! !   |        | 2000                 |        | }      |             | j        | 260,   | 0.02%       | ů,<br>Š | 504.    |              | %60.0                                  |
| 200,000,000                   | QCA'N | 2,835  | %10.0          | 5,844 | 5,377  | -0.04%               | 6,429  | 7,032  | 0.05%       | 6,669    | 7.859  | %60.0       | 6.875   | 8 272   | 0 11%        | 70250                                  |
| 5250.000/\$750.000            | •     | 0000   | ,              |       | 7000   |                      |        | -      |             |          |        | ,           | )       | j       |              | 8000                                   |
|                               |       | 2,0    | ,              | •     | 400,0  | •                    |        | 117,   |             |          | 8<br>8 |             |         | 8.56    |              | 0.57%                                  |
| 200,000/\$900,000             | •     | 3093   | ,              | ٠     | 5.745  |                      |        | 7.519  |             |          | 0 000  |             |         | 0       |              | 2 1                                    |
| 2400 000 tay 000 000          |       | 100    |                |       |        |                      |        | 1      |             |          | 0      |             |         | 0,00    |              | 0.03%                                  |
| 00,000 1 100,000              |       | 3,287  | •              |       | 6,105  |                      |        | 7,984  |             |          | C 00 X | •           |         | 0000    |              | è                                      |
| #500 000/#1 500 000           | 0000  | 0 630  | òcu            | 1     |        |                      |        |        |             |          | 1      |             |         | 100,0   |              | 850.0                                  |
| 000,000,14000,000             | 200,0 | 2/0/5  | 4.55%          | , a   | 6,819  | -0.91%               | 8,658  | 8,917  |             | 8.982    | 9966   | 0.75%       | 0.000   | 10.490  |              | , 0 Z Z                                |
| \$1,000,000/\$3,000,000       | 4 768 | 2 001  | 40 700/        | 9070  | 1      | 1 015                | 000    |        |             |          |        |             |         | 2       |              | 9/10:0                                 |
| 000,000,000,000               | ŕ     | 00,0   | 0.57.51        | 3,470 | PON.   | -17.37%              | 10,369 | 9,456  | •           | 10,757   | 10.535 | -1.53%      | 11089   | 11.089  | %000         | 73 83%                                 |
| \$2.000.000/\$6.000.000       |       | 4 968  | ,              |       | 900 0  |                      |        | 600    |             |          |        |             |         |         | ~            | 2                                      |
|                               |       | 2      |                |       | 3,20   |                      |        | 2,000  |             |          | 13.484 |             | •       | 14.194  | •            | 18.11%                                 |
| veignis for step Factors      |       |        | 12.50%         |       |        | %00.0                |        |        | 12.50%      |          |        | 12.50%      |         | L.      | A2 50%       | 100 00%                                |
| TD Avg Step Factor and WTD Av | 집     |        | -1.78%         |       |        | %UU U                |        |        | /0100       |          |        | /8000       |         |         | 2000         | 0/00/00                                |
|                               | ļ     |        |                |       |        | 2                    |        |        | 9           |          |        |             |         |         | 200          | \\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\ |

Claims Made Step Factor/Increased Limit Factor Adjustment - -2.02%

# NATIONAL UNION FIRE INSURANCE COMPANY OF PITTSBURGH, Pa. NEUROLOGISTS' PROFESSIONAL LIABILITY PROGRAM

Exhibit 2

# **Derivation of Expected Loss Ratio**

|   | 1) Target rate of return on equity                                                                                             |                | 9.3%         |
|---|--------------------------------------------------------------------------------------------------------------------------------|----------------|--------------|
|   | 2) Premium to Surplus Ratio                                                                                                    |                | 64.5%        |
|   | 3) Target rate of return on premium [(1)/(2)]                                                                                  |                | <b>14.4%</b> |
| ! | 4) Rate of return on premium                                                                                                   |                | 23.8%        |
| , | 5) Target underwriting profit (loss) [(3)-(4)/.65]                                                                             |                | -14.4%       |
| • | 6) Selected underwriting profit (loss)                                                                                         |                | -14.4%       |
| • | 7) Total Expenses                                                                                                              |                | 30.4%        |
|   | a. Commissions                                                                                                                 | 16.50%         |              |
|   | b. Other Acquisition                                                                                                           | 8.58%          |              |
|   | c. General Expenses                                                                                                            | 2.80%          |              |
|   | d. Taxes, Licenses & Fees                                                                                                      | 2.57%          |              |
| • | [(3)-(4)/.65] 6) Selected underwriting profit (loss) 7) Total Expenses a. Commissions b. Other Acquisition c. General Expenses | 8.58%<br>2.80% | -14.4%       |

(8) Expected Loss Ratio [1-(7)-(6)]

84.0%

| NA'                      | FIONAL UNION FI |        | E COMPANY OF<br>URANCE EXPEN | ****** | PAMEDICAL MA | ALPRACTICE |                  |
|--------------------------|-----------------|--------|------------------------------|--------|--------------|------------|------------------|
| Country wide Expenses    | 2007            | 11/13/ | 200<br>200                   |        | 20           | 09         | 3yr Weighted AVG |
| (in 000's)               | \$              | %      | \$                           | %      | \$           | %          | %                |
| Written Premium          | 91,943          |        | 107,683                      |        | 106,863      |            |                  |
| Other Acquisition        | 4,740           | 5.16%  | 6,282                        | 5.83%  | 9,164        | 8.58%      | 6.59%            |
| General Expenses         | 2,113           | 2.30%  | 2,004                        | 1.86%  | 2,992        | 2.80%      | 2.32%            |
| Taxes, Licenses and Fees | 4,579           | 4.98%  | 4,691                        | 4.36%  | 2,749        | 2.57%      |                  |

23.80%

# ESTIMATED INVESTMENT EARNINGS ON UNEARNED PREMIUM RESERVES AND ON LOSS RESERVES (Explanatory Notes)

Medical Malpractice

I.

| Α  | T IN                         | EARNED PREMIUM RESERVE                                                                                                                                                            |                                             |       |                               |
|----|------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------|-------|-------------------------------|
| A. | <u>ŲN</u> .                  | <del></del> -                                                                                                                                                                     |                                             |       |                               |
|    | 1.                           | Medical Malpractice Direct Earned Premium for Calendar Year 2009                                                                                                                  |                                             |       | \$122,958                     |
|    | 2.                           | Mean Unearned Premium Reserve [0.493*(1)] (See Notes p. 2)                                                                                                                        |                                             |       | 60,673                        |
|    | 3.                           | Deduction for Prepaid Expenses (See notes p. 2)  a) Commission and Brokerage b) Taxes, Licenses and Fees c) 50% of Other Acquisition Expenses d) 50% of General Expenses e) Total | 16.50%<br>2.57%<br>4.29%<br>1.40%<br>24.76% |       |                               |
|    | 4.                           | Deduction for Federal Taxes Payable (See Notes p. 2)                                                                                                                              |                                             |       | 7.0%                          |
|    | 5.                           | Net Amount Subject to Investment Income [ (2) x (1.000 - (3) - (4)) ]                                                                                                             |                                             |       | 41,403                        |
| В. | <u>DEL</u><br>1.<br>2.<br>3. | AYED REMISSION OF PREMIUMS (Agents' Balances)  Direct Barned Premium [ (A.1) ]  Average Agents' Balance (See Notes pp. 2-3)  Delayed Remission [ (1) x (2) ]                      |                                             |       | 122,958<br>0.150<br>18,427    |
| C. | LOS<br>1.<br>2.<br>3.        | S RESERVE: Direct Earned Premium [ (A.1) ] Expected Incurred Loss and L.A.E. Reserves Expected Mean Loss Reserves [4.806 x (2) ] (See Notes p. 3)                                 | @ ELR:                                      | 0.840 | 122,958<br>103,282<br>496,385 |
| D. | <u>SUR</u><br>1.<br>2.       | PLUS Direct Written Premium Surplus Subject to Investment [(D.1)/prem to surp]                                                                                                    |                                             |       | 118,090<br>182,947            |
| E. | <u>NET</u>                   | AMOUNT SUBJECT TO INVESTMENT: [ (A.5) - (B.3) + (C.3) + (D.2)]                                                                                                                    |                                             |       | 702,308                       |
| F. | AVE                          | RAGE RATE OF RETURN ON INVESTED ASSETS (See Notes p. 4)                                                                                                                           |                                             |       | 4.66%                         |
| G. | INVI                         | SSTMENT EARNINGS ON NET SUBJECT TO INVESTMENT [ (E) x (F) ]                                                                                                                       |                                             |       | 32,697                        |
| H. | <u>AVE</u>                   | RAGE RATE OF RETURN (As % of Direct Earned Premium) [(G)/(A.1)]                                                                                                                   |                                             |       | 26.59%                        |

AVERAGE RATE OF RETURN (After Federal Income Taxes) [ (H) x 0.895 ]

Medical Malpractice

#### Line A.1

Medical Malpractice direct earned premium for calendar year 2009 as provided by American Home/National Union Group.

#### Line A.2

The mean direct unearned premium reserve is determined by multiplying the Medical Malpractice direct earned premium in line (A.1) by the countrywide ratio of the mean direct unearned premium reserve to the direct earned premium for 2009. See below for calculation of this ratio. This ratio is based on data for Medical Malpractice from page 15 of the Annual Statement for American Home/National Union Group

|                                                                  |    | <u>(In 000's)</u> |
|------------------------------------------------------------------|----|-------------------|
| <ol> <li>Direct Earned Premium for Calendar Year 2009</li> </ol> | \$ | 122,958           |
| 2. Direct Unearned Premium Reserve as of 12/31/08                |    | 63,107            |
| 3. Direct Unearned Premium Reserve as of 12/31/09                |    | 58,238            |
| 4. Mean Direct Unearned Premium Reserve 1/2 [(2) + (3)]          |    | 60,673            |
| 5. Ratio [ (4) / (1) ]                                           | I  | 0.493             |

#### Line A.3

#### Deduction for prepaid expenses:

Production costs and a large part of the other company expenses in connection with the writing and handling of the filed insurance coverage exclusive of claim adjustment expenses, are incurred when the policy is written and before the premium is paid. Therefore, the deduction for these expenses is determined by use of the provisions for expenses used in our ratemaking procedure as shown.

#### Line A.4

Deduction for Federal Taxes Payable:

| Taxable percentage of unearned premium reserves (Tax Reform Act of 1986): | 20.0% |
|---------------------------------------------------------------------------|-------|
| Corporate Tax Rate:                                                       | 35.0% |
| Total Percentage of Unearned Premium Reserve:                             | 7.0%  |

## Line B.2

#### Delayed remission of premium:

This deduction is necessary because of delay in collection and remission of premiums beyond the effective dates of the policies. Funds for the unearned premium reserve required during the initial days of all policies must be taken from the company's surplus. (continued)

Medical Malpractice

#### Line B.2 (continued)

Agents' balances or uncollected premiums for premiums due less than 90 days are calculated as follows:

| <ol> <li>Net Earned Premium for Calendar Year 2009</li> <li>Net Agents' Balances as of 12/31/08</li> <li>Net Agents' Balances as of 12/31/09</li> <li>Mean Agents' Balances 1/2 x [(2) + (3)]</li> </ol> | \$ 16,580,172<br>2,145,551<br>1,237,503 |
|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------------|
| 5. Ratio [ (4) / (1) ]                                                                                                                                                                                   | 1,691,527<br>0.102                      |

The above percentage must be multiplied by a factor of 1.469 to include the effect of agents' balances or uncollected premiums overdue for more than 90 days. The factor 1.469 is based on 2009 company data.

Final adjusted Agents' Balance:

0.1499

# Line C.2

The expected loss and loss adjustment ratio reflects the expense provisions used in the filing.

#### Line C.3

The expected mean loss reserve is determined by multiplying the expected incurred losses in line (C.2) by the average countrywide ratio of the mean loss and loss adjustment reserves to the incurred losses and loss adjustment expenses in 2008 and 2009 for Medical Malpractice Insurance. This ratio is based on Annual Statement Data.

|                                                                   | (In 000's) |
|-------------------------------------------------------------------|------------|
| 1. Incurred Losses and L.A.E. for Calendar Year 2008              | 96,751     |
| 2. Incurred Losses and L.A.B. for Calendar Year 2009              | 80,053     |
| 3. Loss Reserves and L.A.E. as of 12/31/07                        | 465,875    |
| 4. Loss Reserves and L.A.E. as of 12/31/08                        | 473,807    |
| 5. Loss Reserves and L.A.E. as of 12/31/09                        | 455,657    |
| 6. Mean Loss Reserve 2008: 1/2 [(3) + (4)]                        | 469,841    |
| 7. Mean Loss Reserve 2009: 1/2 [(4) + (5)]                        | 464,732    |
| 8. Ratio (6)/(1)                                                  | 4.856      |
| 9. Ratio (7) / (2)                                                | 5.805      |
| 10. Average Ratio 1/2 [(8) + (9)]                                 | 5.331      |
| 11. Loss reserve for American Home/National Union Group, selected | 5.000      |
| 12. Estimated Reserve Discount                                    | 11.1%      |
| 13. Federal Taxes Payable (% of Reserves): (12) x .35             | 0.039      |
| 14. (11) x [1.0 - (13)]                                           | 4.806      |

Medical Malpractice

#### Line E

The rate of return is the ratio of net investment income earned and net realized capital gains (or losses) to mean cash and invested assets (including interest, dividends, and real estate income due and accrued).

| <u>Year</u><br>2008<br>2009<br>Total        | Net Investment Income Barned (In 000's) 3,034,220 2,671,587 5,705,808 | Mean Cash and Invested Assets (In 000's) 66,207,940 62,874,805 129,082,745 | Rate of <u>Return</u> 4.58% 4.25% 4.42% |  |
|---------------------------------------------|-----------------------------------------------------------------------|----------------------------------------------------------------------------|-----------------------------------------|--|
| <u>Year</u><br>2000-2009                    | Realized Capital Gains (or Losses) (In 000's) 1,091,797               | Mean Cash and<br>Invested Assets<br>(In 000's)<br>455,625,352              | Rate of <u>Return</u> 0.24%             |  |
| Total Rate of Return: Net Investment Income | 4.66%                                                                 |                                                                            |                                         |  |

#### Line H

The average rate of Federal Income Tax was determined by applying the appropriate tax rates to the distribution of investment income earned for 2009 for the American Home/National Union Group.

| Net Investment Income Barned Net Realized Capital Gains (or Losses) | Rate<br><u>of Return</u><br>4.42%<br>0.24% | Federal<br>Income<br><u>Tax Rate</u><br>0.092 |
|---------------------------------------------------------------------|--------------------------------------------|-----------------------------------------------|
| Total                                                               | 4.66%                                      | 0.350<br>0.105                                |
| 1.000 - Federal Income Tax Rate                                     |                                            | 0.895                                         |

Medical Malpractice

| Line H (continued)             | Investment       |     | Federal<br>Income  |
|--------------------------------|------------------|-----|--------------------|
| Bonds                          | Income Earned    |     | Tax Rate           |
| Taxable                        | \$<br>388,412    |     | 0.350              |
| Non-Taxable                    | <u>1,368,857</u> |     | 0.026              |
| Total                          | \$<br>1,757,268  | (A) | 0.098              |
| Stocks                         |                  |     |                    |
| Taxable                        | \$<br>38,773     |     | 0.123              |
| Non-Taxable                    | <u>687,785</u>   |     | <u></u>            |
| Total                          | \$<br>726,559    | (B) | $0.\overline{007}$ |
| Mortgage Loans and Real Estate |                  |     |                    |
| Mortgage Loans                 | \$<br>0          |     |                    |
| Real Estate                    | 0                |     |                    |
| Collateral Loans               | 0                |     |                    |
| Cash on Deposit                | 0                |     |                    |
| Short Term Investments         | 5,322            |     |                    |
| All Other                      | <u>236,161</u>   |     |                    |
| Sub-Total                      | \$<br>241,483    |     | 0.350              |
| Total                          | \$<br>2,725,310  |     | 0.096              |
|                                | •                |     | 0.070              |
| Investment Deductions          | \$<br>42,607     |     | 0.350              |
| Net Investment Income Earned   | \$<br>2,682,704  |     | 0.092              |

- (A) Assume 50% of the income on tax-exempt bonds is subject to proration; that is, 15% of that income is taxed at the full corporate income tax rate of 35%. The applicable tax rate is thus 2.6%.  $((.50 \times .15 \times .35) = .026)$
- (B) 30% of dividend income is subject to the full corporate income tax rate of 35%. Assume 50% of the dividend income on stocks is subject to proration; that is, 15% of the remaining 70% of dividend income is taxed at a rate of 35%. The applicable tax rate is thus 12% ((.30 x .35) + (.50 x .70 x .15 x .35) = .123).